



AQUA COMMS: THE TRANS-ATLANTIC SPECIALISTS

FOCUS: FIBRE OPTIC CABLES UNDER THE SEA

As we enter a new decade, it's fair to say that the world of telecoms continues to **change** at a **rapid pace**. With that change comes the need for **new business models** that are **agile, flexible and resilient**. Nowhere more so is this critical than in the **Trans-Atlantic** market –

The Busiest Oceanic Data Route in the World.

Aqua Comms is structured accordingly not only in its organisational structure but in its **FOCUS** on what it does – and very specifically what it doesn't do. Aqua Comms is the owner and operator of **America Europe Connect-1 (AEC-1)**, its first Trans-Atlantic cable, as well as

CeltixConnect-1 (CC-1) a high fibre-count cable across the Irish Sea, interconnecting the core hubs of

New York, Dublin & London.

Building on its vision of efficient submarine infrastructure ownership, Aqua Comms is currently building 3 new cables including **America Europe Connect-2 (AEC-2)**, its share of the **Havfrue** cable.

This adds a second and completely diverse Trans-Atlantic cable, running from **New Jersey to both Ireland and Denmark**/the Nordics – two high-growth datacentre markets:



In light of the evolution of this part of the market, and in recognition of the critical nature of telecoms infrastructure, Aqua Comms operates as a carriers' carrier and only that.

Its FOCUS therefore is on providing **high-bandwidth, transport-layer subsea services**, and only in the Wholesale market – where its goal is to deliver this quickly and manage it efficiently to those that integrate these services into their network platforms.

Organisationally, it is managed and directed by a very experienced management team that sits on top of its organisational pyramid structure, covering the core functions of Sales and Marketing, Engineering and Operations, and Corporate Services – but then outsources the majority of the workforce that sits under these management teams.

This outsourced approach ensures that there is scalability and efficiency of resource whilst retaining full directional control of those resources.

FOCUS

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This FOCUS makes us unique in the market, which combined with the latest technology in submarine cable design and capabilities gives 3 critical reasons to partner with us:

Future-proof your network

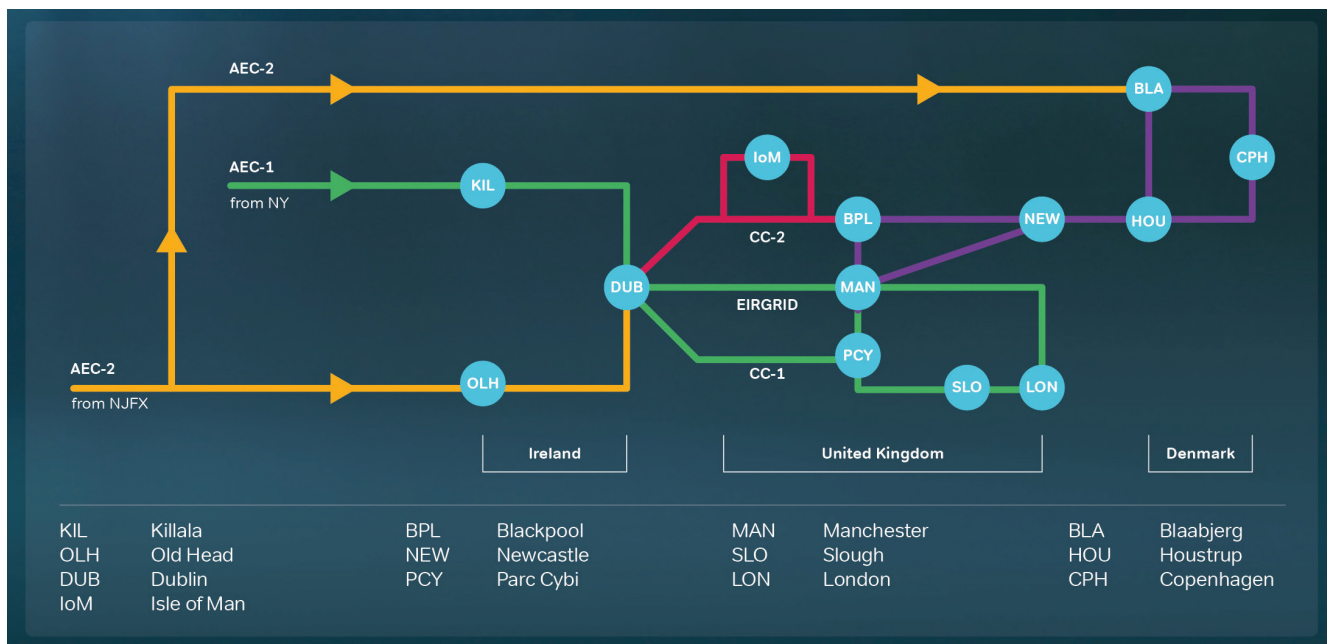
Aqua Comms' existing and new cables are built to use the latest transmission technology today and the planned transmission technology of tomorrow. Work with us as your network grows from 10G to 100G to 400G and beyond.

Out with the Old, In with the New

With new cables comes long life. Plan your network needs today with Aqua Comms who offer 1 year leases through to 20 year IRUs on 2 new diverse routes. Partner with us for today and for tomorrow.

Services delivered in under a week

Aqua Comms operates cables it built that allows us to deliver services typically in under a week. Take away the worry of service delivery with Aqua Comms.



Along with its Trans-Atlantic footprint, Aqua Comms is building 2 other new subsea cables: CeltixConnect-2 (CC-2), a second Irish Sea cable, fully diverse from CC-1, and North Sea Connect (NSC), a new route connecting the UK to Denmark and the Nordics.

Combined with the other Aqua Comms' cables, this will deliver a resilient dual-path network across the Atlantic between North America and Europe, creating the **North Atlantic Loop**.

Independent Infrastructure Partner

In the ever-growing and rapidly evolving digital age, Telecoms infrastructure is more business-critical than ever, and Aqua Comms is set up to deliver on its part as an independent infrastructure partner and as the **Trans-Atlantic Specialists**.

For more information visit www.aquacomms.com